

(321) 872-7782 NATES DRYERVENT CLEANING.COM



Who: Nathan Cox Owner/ Operator, Army Veteran with 3rd Infantry Division

What: Nate's Dryer Vent Cleaning is a full service dryer vent company.

- We offer the full cleaning package which dryer manufacturers recommend which includes thorough inspection of vent & dryer, disassembly of dryer for through interior cleaning, cleaning the vent, pre/post cleaning air pressure test

- Vent repairs
- Dryer Vent re-routes/ full installations (that are code compliant)
- Installation of other products that optimize dryer performance & safety

Our reputation is everything and our reviews validate we aim for and deliver elite customer service & workmanship. We take integrity seriously, you won't have to worry about things such as: Did the work actually get done? Did the work get done right? Am I being scammed or taken advantage of? Are they trying to sell me something I don't need? We are absolutely committed to integrity, transparency, accountability, communication and customer satisfaction

When: Started in the trade in June 2013

Where: Mechanicsville, Virginia (Richmond area)

How: Trained by owner of Clean Vent Dryer Exhaust Specialist, whom has his CDET (CDET= Certified Dryer Exhaust Technician – optional cert that I'm in the process of getting)

<u>Why:</u> I love this line of work because I get to meet new people every day and it gives me an outlet to do what I enjoy, troubleshoot, problem solve & serve/ help people.







From FEMA's Website:

From 2008-2010 report Facts about home clothes dryer fires

2,900 home clothes dryer fires are reported each year and cause an estimated 5 deaths, 100 injuries, and \$35 million in property loss.

Prevent clothes dryer fires.

Clean lint filters every time you use the dryer. Clean your dryer vent ductwork every year.





- Failure to clean the dryer (34 percent) is the leading cause of home clothes dryer fires.

More info. From the National Fire Protection Agency's website:

Report highlights

•In 2010-2014, U.S. fire departments responded to an estimated average of 15,970 home structure fires involving clothes dryers or washing machines each year.

•These fires caused annual averages of 13 civilian deaths, 444 civilian injuries, and \$238 million in direct property damage.

• According to the NFPA Dryer Fires are the 6th Leading Cause of House Fires, just behind Arson.



Awards, Credentials & Memberships



Memberships

- Space Coast Communities Assoication (SCCA)
- Space Coast Association of Realtors (SCAR)
- National Fire Protection Agency (NFPA)
- Non-Paying Member of BBB w/ -> A+ Rating
- Former 2yr Member of BNI (Bus. Networking Int.)

<u>Awards</u>

- <u>NextDoor</u> "Neighborhood Fave" 3x
- Nearing 600 Review Reviews 99% of which is 5-Stars
 Nate's Dryer Vent Cleaning

5.0 \star \star \star \star \star 583 Google reviews

Dryer vent cleaning service



Awards, Credentials & Memberships Cont. Credentials



- Certified Dryer Exhaust Technician (C-DET) Certified by Chimney Safety Institute of America (CSIA) (All Technicians)
- A Junior Instructor w/ CSIA & recently contributed 2 chapters to the updated Training C-DET Service Manual.
- Also have been a repeated special instructor with Inovate's reoccurring "Best Practice Summit" teaching dryer vent techs the importance of <u>dryer</u> clean outs and the <u>HOW</u> to.
- Have had consulted with dozens of other companies & have trained at least a half a dozen other technicians from other companies or whom were starting their own business.



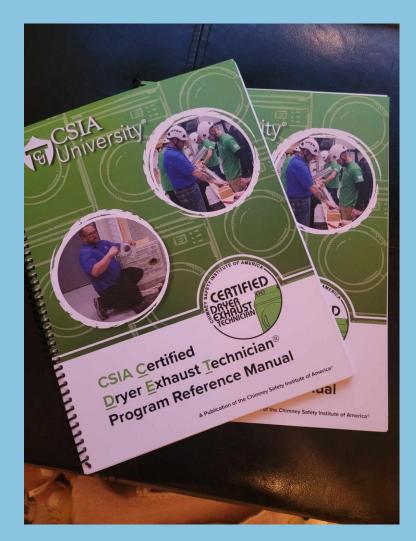
Awards, Credentials & Memberships Cont.





Most Recently Published C-DET Manuals I helped Contribute To





Inovate's Best Practice Summit, Jupiter, FL









Place dryer at least 18 inches (460 mm) above the floor for a garage installation.

Failure to do so can result in death, explosion, or fire.

Keep dryer area clear and free from items that would block the airflow for proper dryer operation. This includes clearing piles of laundry in front of the dryer.

Cleaning the Dryer Interior

To clean dryer drum:

2. Push the lint screen firmly back into place. **IMPORTANT:**

- Do not run the dryer with the lint screen loose, damaged, blocked, or missing. Doing so can cause overheating and damage to both the dryer and fabrics.
- If lint falls off the screen into the dryer during removal, check the exhaust hood and remove the lint. See "Venting Requirements" in the Installation Instructions.

Clean space where lint screen is located, as needed. Using a

that has accumulated outside

ter residue can build up on the longer drying times for your before your load is completely t if lint falls off while the screen with a nylon brush every ecomes clogged due to a

LAS UAT fingers.

Une ster and liquid detergent. Scrub ment hove residue buildup.

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Dryer Cabinet Cleano<u>ut</u>

ACAUTION - RISK OF FIRE

DRYER MUST BE CONNECTED TO AN EXHAUST OUTDOORS.

A clothes dryer produces combustible lint. Regularly inspect the outdoor opening, and remove any accumulation of lint around the outdoor exhaust opening and the surrounding area. The interior of the machino and exhaust system is to be cleaned periodically (approximately every 18 months) by qualified service personnel.

4. Rinse screen with hot water.

Thoroughly dry lint screen with a clean towel. Reinstall screen in dryer.

Video of Dryer Out Clean



Video of Dryer Clean Out







Bird Nest Removal







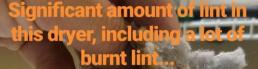






BIGGEST PIECE OF BURNT LINT I'VE EVER PULLED FROM A DRYER. THIS DRYER IS A 10 ON A 1-10 SCALE • MELBOURNE, FLORIDA

ADWALL ADDATIONS





Things we find In the course Of our Rooftop inspections



Generic "goose-necks" commonly are problematic because they often accumulate lint and subsequently clog up.

This is what happens with generic hoods that are NOT designed for dryer vents (and no longer meet code)







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Murray Ashman 3 hrs • 🕥

Anyone else's dryer vent clogged?

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Vent Installations





Vent Installations



Vent Installations





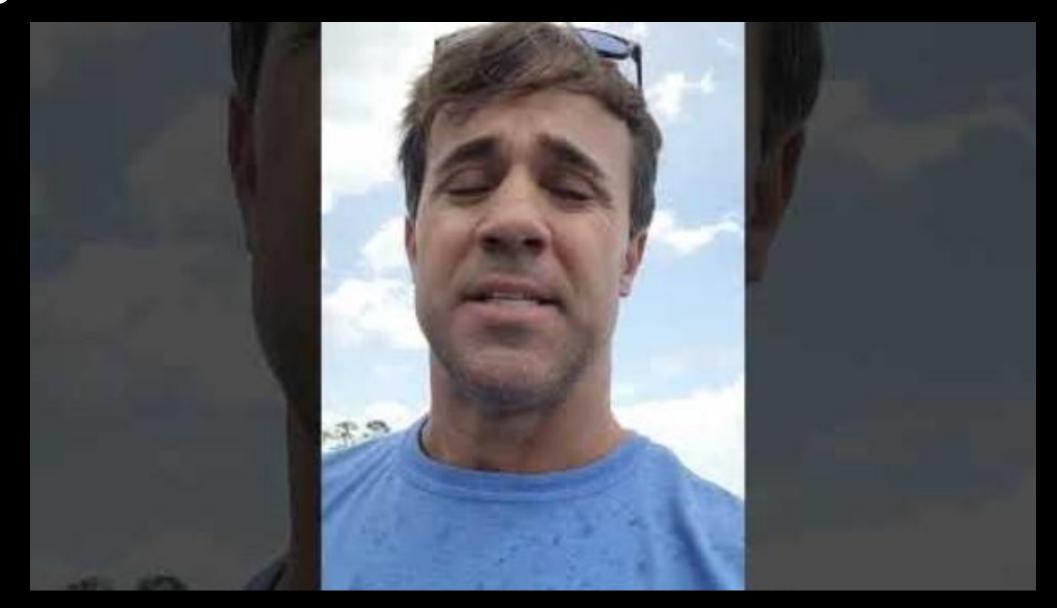
Consequences of Clogs

- Long Dryer Times (increased energy cost)
- Overheating Dryer (Additional Consequences)
- Condensation & Water Accumulation (leaking vents)
- Expedited Accumulation of Lint in Dryer (dangerous dryers)

Consequences of Clogs



Consequences of Clogs



Products we sell & install



The Safest Transition Hose



Flame resistant unlike "slinky" foil.

Crush resistant unlike semi-rigid





Efficiency Matters

The termination is a very important part of the exhaust system. Restriction can dramatically reduce a dryer's ability to vent safely.

Every year, there are thousands of dryer fires across North America. Lint buildup is a major contributing factor. Eliminating restriction-points in the exhaust helps improve safety. It also helps save money on power bills with shorter drying times.



Finally a Code Compliant Choice

One of the biggest contributors to dryer lint fires is vent restriction. Because code forbids the use of screens *and* requires a damper for dryer exhaust, installers previously had to alter the vent and / or settle for bad performance.

Today, you have a code compliant option right out of the box.



Premium Grade Vent Closure

Products we sell & install

Wall Vent Intro

Venting Efficiency

Product Advantages

Specs & Installation

Locator



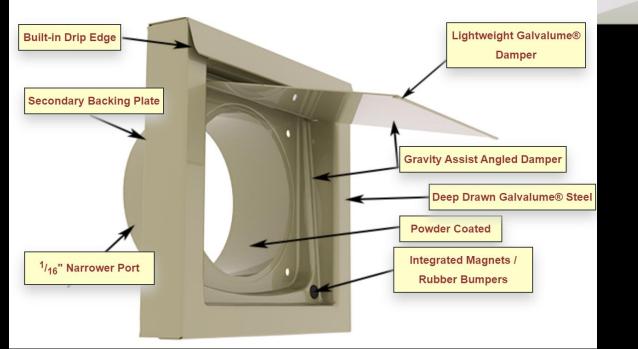
Designed to minimize airflow restriction, DryerWallVents[™] are safe for dryer venting. Their low profile design and powder coated Galvalume® steel construction make a nice contribution to every home's beauty.

Be sure to showcase your vent installation as a premium grade component. It's a strong selling point that shows home buyers their new house is well made.



DWV4 Specifications

- Heavy Gauge Galvalume® Steel Body
- PPG Envirocron® Powder Coating in White, Tan or Brown
- Lighter Weight Galvalume® Damper (Lighter to Minimize Restriction)
- Intrusion Prevention Balanced Damper Magnets
- Quiet Closing Rubber Damper Bumpers
- Can Be Used for 70 CFM or Higher Bath Vents



Products we sell & install

Superior Pest Protection The DEFENDER Powder-Coated Steel Helps Keep Animals Out

* Made In The USA *

Allows Lint To Pass Through

The Defender

Vertical bars allow lint to pass through while birds and

Metal cannot be broken off or eaten by various

Hooded design allows for additional weather

siding to maintain exterior aesthetics.

Various sizes cover 3", 4", 5" and 6" vents.

Numerous mounting options are available.

Installs easily on all siding types.

Powder coated color options help match the existing

stand the test of time.

critters.

protection.

squirrels cannot come in.

Traditional Vent Guards

- Zinc coated steel with a powder coated finish helps 🔅 Plastic vent covers deteriorate from UV rays.
 - ☺ Cross bars block lint at a rapid rate, making the dryer vent far less efficient.
 - Plastic materials are susceptible to critter entry.
 - ② Accessible grates allow rain/snow to enter the covers which turns lint into a thick papier-mâché like barrier.
 - ③ Standard white plastic often does not match and creates a dull, unsightly finish over time.
 - Standard sizes only cover 4" vents.
 - Single mounting method required.
 - Installs on limited amounts of siding materials.
 - Plastic materials may fall apart upon re-installation.
 - 🙁 Unsightly vents remain visible.
 - ③ Softer plastics break, bend, warp, and crack over time.
 - Cheaper solution that is often replaced.

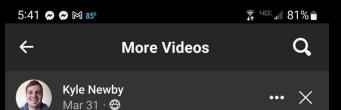
We install more than mentioned Feel free to inquire about Other products we offer!

Easily removable for duct cleaning and re-installation.



Code compliant or not, critter guards will ALWAYS have the need to be:

- Accessible
- Inspectable
- Cleaned/ Maintained.



It has been three years since we fully rerouted this dryer vent and they hadn't called us back until now. This is a reminder to everyone that it is important to emphasize the need for continued maintenance on the dryer vent system. As good of a product as the defender bird guard is, it will still collect lint over time and become a hazard if maintenance is neglected...as this customer learned first hand (even though we advised yearly cleanings).

Obviously they have been using the dryer heavily.



 Thanks For Tuning in!

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Thank YOU for your continued support!

